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OPENING OF DANGRIGA BRANCH ON 26TH NOVEMBER, 2011



PROGRESSION OF BELMOPAN BRANCH ON CONSTITUTION DRIVE



SIGNING OF AGREEMENT WITH BNE CHARITABLE TRUST


St. John's
CREDIT UNION LTD

66th
ANNUAL
GENERAL MEETING

BELIZE ELEMENTARY
AUDITORIUM

26 MAY, 2012
1:00 PM

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pages*



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CREDIT UNION PRAYER

**Lord, make me an instrument of thy peace
Where there is hatred, let me sow love;
Where there is injury, pardon;
Where there is doubt, faith;
Where there is despair, hope;
Where there is darkness, light; and
Where there is sadness, joy.**

**O divine Master, grant that I may not
So much seek to be consoled as to console;
To be understood as to understand;
To be loved as to love;
For its is in pardoning that we are pardoned;
And it is in dying that we are born to eternal life.**

**Bless O Lord our deliberations, and grant that
Whatever we may say and do, will have thy
Blessing and guidance
Through Jesus Christ Our Lord,**

AMEN

**PRAYER OF
ST. FRANCIS DE ASSISI**



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AGENDA

The 66th Annual General Meeting St. John's Credit Union Limited

1. **MEETING CALLED TO ORDER**
2. **OPENING PRAYER** - One moment of silence for deceased Members
3. **WELCOME REMARKS** - President, Ms. Valerie Jenkins
4. **CONFIRMATION OF MINUTES**
5. **MATTERS ARISING FROM THE MINUTES**
6. **PRESENTATION OF REPORTS**
 - a. Board of Directors - Ms. Valerie Jenkins
 - b. Supervisory Committee - Mr. Alvan Haynes
 - c. Credit Committee - Mr. Barrymore Smith
 - d. Manager - Mrs. Daisy Dawson
 - e. Audit Report - Mr. Eric Eusey
7. **OPEN DISCUSSION**
 - a. Declaration of Dividends
 - b. New Business
 - c. Other
8. **ELECTION OF OFFICERS**
 - A. Board of Directors (2 vacancies)
 - b. Credit Committee (1 vacancy)
9. **DRAWING OF PRIZES**
10. **ADJOURNMENT**



MESSAGE FROM THE PRESIDENT

I take this opportunity to welcome you all: invited guests, members, prospective members and friends to the 66th Annual General Meeting of St. John's Credit Union Limited. We have again emerged triumphant though the growth is modest. Given the economic climate it is indeed an accomplishment. Thanks to our loyal and dedicated members who made this possible.

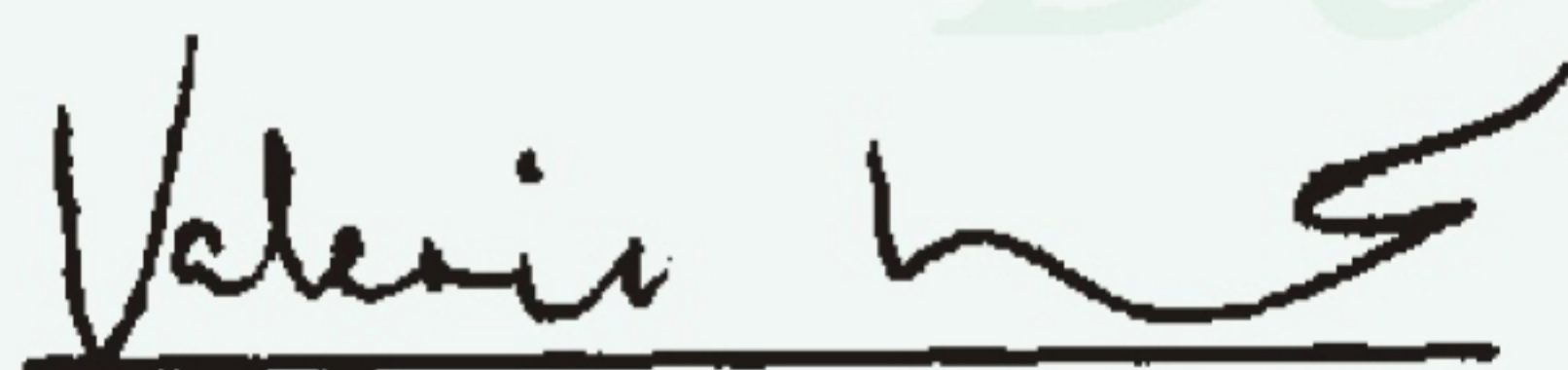
It is in these times where the competition for scarce financial resources that we need to reflect on Credit Unionism. The Credit Union Week is one such time that lends us the opportunity to reinforce the philosophy and history of the Credit Union movement. It reminds us of sisterhood where we must support each other and not compete or act in a detrimental manner endangering the existence of each other and the movement. Closer to home at St. John's Credit Union where people are worth more than money. It is our collective responsibility to uphold the philosophy of the Credit Union movement. Although we are a not-for-profit organization, we need capital to ensure the operation of our Credit Union. This simply put, means that we must be prudent: saving regularly, borrowing wisely and repaying promptly.

Delinquency has been one of our greatest challenges. For those members who have had difficulty in meeting your loan commitments to our Credit Union you need to kindly go into the most convenient office location and get assistance to remedy your situation. Try to make this year a better one for you and your Credit Union. Members keep this quote in mind 'if it is to be it begins with me', only with your positive input can there be meaningful change. The life and prosperity of St. John's Credit Union Limited is in your hands, make it happen!

In true Credit Union spirit we have reached out to help prospective members in the Stann Creek District. True to our motto we have opened our arms and said "Be a Part of Us!". To those new members we ask only that as a member of our family you continue the tradition of saving regularly, borrowing wisely and repaying promptly.

The International Credit Union theme for 2012 speaks of Credit Unions building a Better World. Members, we can make a difference in our society each individually and collectively as SJCUC Ltd members. Our beloved Belize deserves no less. Together let us make our community the sanctuary it can be for ourselves, our children, for each other and those yet to come. As individuals let us enthusiastically promote the Credit Union movement, bring your children, encourage your relatives, friends and neighbours and remain steadfast in your sharing of Credit Unionism. We need to change the financial climate in Belize making it more supportive to our daily living and only you can accomplish this feat, so I entreat you to begin now!

We take this opportunity to say thank you for being a part of us and may God bless us all.



Ms. Valerie Jenkins
President
Board of Directors



**MINUTES OF ST. JOHN'S CREDIT UNION LTD.
65th ANNUAL GENERAL MEETING
BELIZE ELEMENTARY SCHOOL AUDITORIUM
21 MAY 2011**

PRESENT

BOARD OF DIRECTORS

Ms. Valerie Jenkins	- President
Mr. Eric Eusey	- Vice President
Mrs. Elsie Sylvester	- Secretary
Mr. William Tillett	- Director
Mr. Reuben Gordon	- Director
Mr. George Smith	- Director
Mr. Kenneth Garbutt	- Director
Ms. Daisy Dawson	- Manager

PRESENT

CREDIT COMMITTEE

Mr. Barrymore Smith	- Chairman
Mr. Victor Guerrero	- Member
Mr. John Swift	- Member

PRESENT

SUPERVISORY COMMITTEE

Mr. Alvan L. Haynes	- Chairperson
Ms. Brenda Armstrong	- Member
Mr. Dale Cayetano	- Member



The 65th Annual General Meeting of St. John's Credit Union Ltd was called to order at 2:45 pm. by Mr. George Smith, Director. The National Anthem was sung and the prayer of St. Francis of Assisi was recited by all present. As is customary, there was called for a moment of silence for all deceased members. He then welcome those present, with special mention for our sister credit unions from St. Martins Credit Union, Blue Creek Credit Union, Holy Redeemer Credit Union and the Central Bank of Belize.

The President, Ms Valerie Jenkins presented her report by encouraging members to stay the course and become part of the solution amongst the many challenges that presently faces credit unions worldwide. She mentioned that WOCCU and the Credit Union National Association were focus on having the credit union movement the answer to the present economic crisis. Micro Financing is one way of keeping with millennium development goals of poverty alleviation. By teaching a man to fish instead of giving a fish has taken a new importance. She went on by stating that SJCUC has answered this challenge by undertaking the Belize Rural Development Programme by offering new services and marketing the credit union and the movement worldwide.

She urged the membership to carry on the credit union way and as individuals, promote the credit union movement amongst the children, youths, adults, friends and neighbours and to remain steadfast. By staying the course, together, our community can become the sanctuary for our selves, our children and those yet to come.

CONFIRMATION OF MINUTES

The minutes of the 64th Annual General Meeting was accepted and confirmed on a motion by Mr. Darius Martinez and seconded by Ms Sylvia Flores.

MATTERS ARISING

There were no matters arising from the minutes.

REPORTS

BOARD OF DIRECTORS

The Board of Directors' Report was presented by Ms Valerie Jenkins. She highlighted the achievement during the past year. Among them was the ongoing partnership with the Belize Credit Union League which has assisted with the IDB project of Capacity Building among its



members. She also spoke of the Belize Rural Development Programme which was in its implementation phase and is expected to enhance the membership base in the Belmopan and Stann Creek areas.

She stated that SJCUC continues to support the WOCCU and the CCCU movement by participating in the yearly conventions where important information are imparted to the officers and staff and are implemented locally.

She stated the intention to renovate the newly acquired building on Constitution Drive and the implementation of the ATM in the not too distance future.

She welcomed four members of staff to the current St Johns' Credit Union office team and one field officer who were hired under the Belize Rural Finance Programme.

The report was moved by Mr. Whilie and seconded by Mr. Roy Lind.

SUPERVISORY COMMITTEE'S REPORT

Ms. Brenda Armstrong presented this Report. She stated that the committee was pleased to report on the overall performance of SJCUC. She thanked the Board and Management for their continuous effort into ensuring that improvement in internal control and procedures are being implemented and maintained.

She continued by stating that the committee has been monitoring the delinquency situation and although still at a ratio well below the expected norm, has improved tremendously. She commended Management and staff and in particular the Delinquency Committee for their continuing hard work in this area.

She emphasized that the PEARLS system will greatly improve the internal controls and assist in monitoring and reporting the credit union activities which will enhance the performance of SJCUC which in turn will result in better returns for the membership.

The report was moved for acceptance by Ms. Brenda Johnson Gabourel and seconded by Ms. Anita Nembhard.

CREDIT COMMITTEE REPORT

Mr. Barrymore Smith presented the Credit Committee's Report. He highlighted the decision by the Board to empower the manager to approve loans with value up to \$10,000.00. This was necessary since the credit unions have found itself competing with banks and this was an essential step towards efficiency. Members in good standing needed fast and easy access to

loans without the hassle of the interview process.

The committee felt that the training and experience over the years has allowed them to seek continuous improvement in the areas of customer service and quality assurance while protecting the sustainability of the credit union.

He concluded by acknowledging all members in good standing and appealed to those who are not to continue to build the strength of the credit union by meeting commitments made in a timely manner.

A table showing categories, amount and value of loans disbursed for both Belmopan and Belize City were included in the report

The report was accepted on a motion by Mr. Castillo and seconded by Ms Gwendolyn Gentle.

MANAGER'S REPORT

The Manager, Ms. Daisy Dawson presented the Manager's Report. She reported that SJCUC has completed another successful year of operations.

She humbly acknowledged the hard work that officers and staff have put in over the past year which has made it possible for the credit union to deliver excellent service to the membership.

She highlighted the implementation of the burial scheme which has coverage of \$5000.00 and has enabled the beneficiaries to bury their loved one with dignity.

She implored those with outstanding loans to visit the office to assist and work with them to overcome their financial difficulties.

She emphasized the growth of Assets by almost 14% and Shares and Loan Portfolio by almost 4%.

She ended by noting for the first time the presence of two busses with members from the Belmopan Branch.

The report was accepted on a motion by Ms Brenda Gabourel and seconded by Ms Ermita Flowers.



AUDITOR'S REPORT

The report was presented by Mr. Eric Eusey. He noted the following:

- Asset increased from \$31.7 mil to \$36.1 mil an increase of 13.9% despite the downturn in the economy. He indicated that the Social Security Loan of \$398,654.00 was paid in full.
- The Loan Loss Reserve was increased to \$404,253.00 as compared to \$280,118.00 in the previous year, an increase of 44.3%.
- Investments were increased from 5.53mil to 6.53mil an increase of 18.1%.
- Members' Shares were increased from \$22,578,298.00 to \$22,703,159.00 an increase of 0.6%.

He continued by noting the increase of doing business since some expenses mainly, providing security and salaries expense (increased staff) has increased.

DECLARATION OF DIVIDEND

A dividend of 5% was declared in addition, a Rebate of 5% was approved.

NEW BUSINESS

Elections were held and the following persons were elected to serve on the Board and the Committees respectively:

BOARD ELECTION RESULTS

Ms. Valerie Jenkins
Mr. Eric Eusey
Mr. Reuben Gordon
Mrs. Elsie Sylvester
Mr. George Smith
Mr. Kenneth Garbutt

SUPERVISORY COMMITTEE ELECTION RESULTS

Mr. Alvan L. Haynes
Ms. Brenda Armstrong
Mr. Dale Cayetano



CREDIT COMMITTEE ELECTION RESULTS

Mr. Barrymore Smith
Mr. John Swift

It should be noted that Mr. Robert Mossiah was not successful in his attempt to serve on the Credit Committee.

PRIZES

KIDS

\$500.00	- Jaylen Usher
\$300.00	- Kay Ramsey
\$200.00	- Tori Patnett

ADULT

\$1,500.00	- Elia Euceda
\$1,000.00	- Rohelia Lauriano
\$500.00	- Natalie Tun
\$500.00	- Genevieve Petzold
\$500.00	- Valerie Jenkins

ADJOURNMENT

The meeting was adjourned at 5:05pm on a motion by Ms. Shakira Robateau and seconded by Ms. Lynette Collins.

Be a Part of Us™



**REPORT OF THE BOARD OF DIRECTORS
ST. JOHN'S CREDIT UNION LTD.
APRIL 1ST, 2011 TO MARCH 31ST, 2012**

Invited guests, members, prospective members and friends, the Board of Directors takes great pleasure in welcoming you all to the 66th Annual General Meeting of St. John's Credit Union Limited.

The Board of Directors, as the body which directs the activities of the Credit Union takes great pride in reporting on its stewardship for the year ending 31st March, 2012.

Despite the many challenges we experienced and the harsh economic conditions which prevailed during the period under review our Credit Union recorded modest growth, not only financially, but also in its stature by providing new services and expanding office spaces.

At its first meeting of the new fiscal year the Board elected Mrs. Valerie Jenkins as President, Mr. Eric Eusey as Vice President and Mr. Reuben Gordon as Secretary.

STRATEGIC PLANNING RETREAT

Our Annual Retreat afforded the Board, Officers and Staff the opportunity to come and work together on vital areas of the Credit Union, setting goals and objectives which are crucial to success and development. The one day retreat was held at the Black Orchid Resort in Burrell Boom on Saturday, 24th September, 2011. The exercise focused on the Strategic Plan which is a tool that directs and maps the way forward for the Credit Union. The Strategic Plan was reviewed for adjustments and goal setting for the 2011-2012 fiscal year.

PARTNERSHIPS

As a member of the Belize Credit Union League, our Credit Union continues to benefit from a good and cordial working relationship with this body. The Belize Rural Finance Program is well off the ground with two Micro Finance Field Officers rolling out the program whereby one is stationed in the City of Belmopan and the other is stationed in Dangriga.

Cooperation between St. John's and the League continued in the area of training for Officers, Management and Staff which were conducted by the League on topics such as Money Laundering, Credit Union Governance and Management, The Credit Union Act and Delinquency/Collection and Civil Court. We also participated in the Belize Credit Union League's Annual Convention and Banquet held in San Ignacio in October 2011.

We benefitted greatly from the technical assistance provided by the League in the preparation of documents such as our Disaster Preparedness Plan and our Policy and Procedures Manuals.

St. John's partnership with the Belize Credit Union League has been fostered even further during the past



year when we invested the sum of \$50,000.00 in the League's Building Fund to assist the League in acquiring its new headquarters which was inaugurated on 4th February, 2012.

Another significant accomplishment was the signing of an agreement between St. John's Credit Union and the Belize Natural Energy Trust establishing the BNE/St. John's C.U. Grant Fund which opened a new window of cooperation. The agreement was signed in August 2011 when the first cheque for \$50,000.00 was handed over to us. The funds disbursed under the program are to be used exclusively for the purpose of educational loans at the tertiary levels locally.

C.C.C.U. CONFERENCE

The Board recognizes the Annual Conference of the Caribbean Confederation of Credit Unions which is held in the Caribbean Region as a useful forum to expose officers, staff and members to the wider Credit Union movement where there is much to be learnt about Credit Unionism. Each year our Credit Union sponsors representation from our officers and staff to this conference.

Last July we were represented at the CCCU Conference by a Director, Mr. George Smith, Sr. and our accountant, Mr. Earl Arthurs, Jr.

BELIZE CREDIT UNION LEAGUE CONVENTION

At the local level we participated in the Annual Convention of the Belize Credit Union League which was held in San Ignacio Town last October. Our Credit Union was fully represented by staff and officers who benefitted greatly from the various workshops and seminars which were conducted at the ITVET complex in San Ignacio on various topics. The day's activities culminated with a banquet and award ceremony at which St. John's received an award for the "Highest Growth in Savings & Deposits".

LOCAL TRAINING

At St. John's Credit Union we are committed to staff empowerment and development through education and training. Consequently we support our staff in attending relevant formal classes as well as training through workshops and seminars.

During the year under review our officers and staff benefitted from the following trainings:

- Training in Governance and C.U. Management (Belize Credit Union League)
- Workshop in Money Laundering (Belize Credit Union League)
- Workshop on Credit Union Act and Bylaws (Central Bank of Belize)
- Workshop on Credit Union Act (Belize Credit Union League)
- Workshop on delinquency/collection and Civil Court (Belize Credit Union League)



OFFICE EXPANSION

Drawings for the expansion project for the Belize City office have been prepared. However, the priority in project financing was shifted from Belize City to Belmopan due to the urgent need to relocate the office of the Belmopan Branch to a more central location. Consequently, the Belmopan Office Relocation Project began in October 2011 on a spacious building that was acquired on Constitution Drive. This project is costing some \$250,000.00 and is scheduled for completion at the end of May 2012.

In November 2011, we opened our Dangriga Branch to prospective members in the Stann Creek District through our partnership with the Belize Rural Finance Program. Presently, the Branch is staffed by the Branch Manager, one Teller and one Micro Finance Field Officer.

While the expansion to the Belize City office has been put on hold the need to avail additional office spaces for Belize City was not ignored. In December 2011 additional office spaces were made available on the upper flat of the Basra Street office to alleviate congestion on the ground floor. Currently the following offices have been relocated to the upper floor:

- Delinquency Department
- Legal Officer
- Marketing Officer
- Board Room

NEW SERVICES

We are pleased to inform that our long awaited ATM service is now available. In February 2012 our ATM service became operational. Worthy of note is that our ATM cards are compatible through a multilateral venture with Heritage Bank and the following Credit Unions:

- Toledo Teachers' Credit Union Limited
- St. Martin's Credit Union Limited
- St. Francis Xavier Credit Union Limited
- La Inmaculada Credit Union Limited
- Holy Redeemer Credit Union

St. John's Credit Union will soon become an agent of Western Union. This means that members and the general public will soon be able to do money transfer both locally and internationally through us.

OUTREACH

The Credit Union continues to collaborate with the Social Department by distributing social assistance funds to some 250 persons. Our Secondary School Scholarship Program continues to assist deserving young people. There are currently four students in High School under the program.



STAFF

During the year under review there were three new additions to staff. Miss Urceline Garnett joined the staff on 18th July, 2011, to work as a Micro-Finance Field Officer under the Belize Rural Finance Project. Mr. Gabriel Guerra was hired as Teller to work at the Dangriga Branch Office, while Mrs. Tiffarah Robinson was taken on staff as Office Assistant at the Belize City Office to replace Miss Shernell Morris who was promoted to the post of Teller to replace Mr. Sheldon Craig who was dismissed.

Miss SandyKay Morris of the Belize City office was transferred on promotion to manage the Dangriga Branch Office which was opened in November 2011.

CREDIT UNION WEEK ACTIVITIES

Credit Union Week was celebrated last year during the week of 16th to 22nd October, 2011, under the theme, "Credit Unions Build a Better World".

The week began with church services and concluded with a convention and banquet held in San Ignacio Town on the 22nd October, 2011. We participated in all these activities as well as our own community fairs to celebrate International Credit Union Day. These community fairs were conducted at both our Belize City and Belmopan City Branches. These events were well attended with participation from Primary and Secondary Schools as well as organizations such as Belize Diabetes Association, Police Department, National Aids Commission, Belize Medical Associates, Belize Red Cross, YWCA and the Belize Credit Union League.

MAJOR ACHIEVEMENT AND OUTLOOK

There are three milestone achievements which physically stand out that can be highlighted in this report, which we are proud to mention. These are: (1) the introduction of our ATM services, (2) the pending relocation of our Belmopan Branch from an interior location to a more easily accessible down town spacious location and (3) the establishment of our Dangriga Branch to meet the demands for full Credit Union services in urban and rural Stann Creek District.

Of course these developments did not come without a cost. Your Credit Union, through prudent management of our resources, and our focus on our mission and vision moved forward in spite of the many challenges encountered. We competed for success in an environment where opportunities have been reduced due to the economic downturns which many countries of the world including Belize have been unable to escape.

Given our plans to expand our products and services to better serve our members we look to the future with great optimism and for even greater successes.

This report cannot be concluded without a word of caution to our members, about the Credit Union's greatest threat to its existence. That threat is Delinquency which, if allowed to go unchecked will paralyze and eventually cause the demise of the Credit Union.



At St. John's we have our share of delinquency, and have strategized to fight it; but only with members' cooperation and commitment can we mitigate delinquency. Therefore, the Board takes this opportunity to remind members of their responsibilities to repay their loans according to their contracts as it is no secret that the Credit Union depends on their business to grow and succeed.

We therefore invite all members and potential members to make St. John's Credit Union your first stop for your financial business, bearing in mind that at your Credit Union you are not just a number, but also an owner.

In closing the Board says thanks to our officers, staff and members of St. John's Credit Union Limited for their unwavering support and cooperation. To our dear members we must add special thanks for their loyalty and business.

We look forward with great confidence, and say thanks again for the opportunity to have served for another year.

Valerie Jenkins
President

Eric Eusey
Vice-President

Elsie Sylvestre
Secretary

Kenneth Garbutt
Director

William Tillett
Director

Reuben Gordon
Director

George Smith
Director



**SUPERVISORY COMMITTEE ANNUAL REPORT
ST. JOHN'S CREDIT UNION LTD.
APRIL 1, 2011 TO MARCH 31, 2012**

The Year 2011-2012 was a particularly rough one on our country and economy, and more particularly on our Credit Union. The returns on financial investments have just about disappeared, with the Banks offering significantly reduced interest on, and even refusing, Term Deposits. The Unit Trust of Belize was forced to close its doors. Furthermore, the Central Bank, in its regulatory role as Registrar of Credit Unions, has been monitoring us even more and placing great emphasis on ensuring that all Credit Unions meet the World Council of Credit Union ratios and standards as embodied in the PEARLS system. Needless to say, all of the above have combined to place St. John's Credit Union under much pressure to ensure our continued viability while at the same meeting our other objectives, including providing a return on investment to our members.

Of major concern, continues to be the high level of delinquency or non-performing loans. The Supervisory Committee continues to monitor the delinquency position and is pleased to report that our delinquency reporting and monitoring has improved significantly over the year. Unfortunately though, the delinquency ratio is still well above the accepted norm. Management and staff, and in particular, the Delinquency Unit, will have to put in great efforts to reach the required levels in this area. Every failure with regard to the recovery of delinquent loans results in a direct loss to our Credit Union, which adversely affects not only our reporting ratios, but also our available cash, and ultimately reduces the profits and therefore the dividends to each of you. Members are encouraged to push known delinquent members, including themselves if they are in that category, to visit the offices to reinstate their loans into good standing.

The Supervisory Committee, with the aid of the Internal Auditor, followed its statutory mandate to examine the affairs of the Credit Union. Activity included inspection at all branches, reviews of transaction registers and checks of daily activities to ensure compliance with procedures and regulatory controls. Additionally, spot checks of individual transactions such as loan approvals, disbursements and withdrawals and of cash tills were also conducted.

We have previously reported on the improvements in internal controls and procedures implemented at SJCUCU. These continue to improve the quality of services being offered to our members. The efforts of SJCUCU's Staff and Management led to the discovery of a small case of fraud by a newly hired (and immediately fired) cashier; the efforts of Board and Management also led to the ultimate recovery of the funds. This experience has led to the implementation of even more controls and monitoring to ensure the safety of the Credit Union's funds.

In general, we are pleased to report that policies and procedures were properly adhered to and the records of SJCUCU were found to be properly maintained. All required monthly and regulatory reports were prepared and submitted to the Registrar of Credit Unions, and to the Belize Credit Union League.

Respectfully submitted

Alvan L. Haynes
Chairperson

Brenda J. Armstrong
Member

Dale Cayetano
Member



Credit Committee Report April 1, 2011 to March 31, 2012

Good afternoon my fellow members and welcome to the 66th Annual General Meeting (AGM) of St. John's Credit Union Limited. It gives me great pleasure to address those of you gathered here today, and those at large, much as it does for the committee when we meet with members weekly.

My fellow members, the period April 1, 2011 to March 31, 2012 was a challenging one economically for many businesses and our Credit Union was no exception. For the Credit Union, the period brought with it a decrease in total monies lent and an increase in our delinquency ratio. At the close of business on March 31, 2012, total monies lent amounted to \$7,908,606, 33.9% less than total monies lent last year. Despite the widespread economic hardships and recession and the increase in our delinquency ratio, we are proud to report that all loans disbursed during the period under review have been performing; for this, we are grateful. Despite the positive note however, the increase in delinquency has resulted in the need for prudence in and active monitoring of the approval and disbursement of loans. As such, members are advised that loans will be closely scrutinized for conformity with our loans policy and the agreed upon repayment terms.

Throughout the year, your Credit Committee continued to work for and with you, carefully scrutinizing loan applications and providing quality service and sound advice. In view of the hardships and overwhelming requests by members, your committee submitted a request to the Board of Directors for ratification to amend the loan policy to allow, in cases where necessary, repayment periods of up to 20 years for mortgage loans. The decision to extend the life of mortgage loans to 20 years will, in our view, afford members the ability to better qualify for mortgage loans and also afford them the flexibility to meet or exceed their commitment monthly.

The Credit Committee encourages all members to utilize the various products and services offered by the Credit Union and to adapt a balanced system of borrowing prudently and saving wisely. When you conduct business with the Credit Union, you contribute to the development and growth of a business in which you are a shareholder; I do not know about you, but I do not see a better way of conducting business. After all, St. John's Credit Union is your business.

The Credit Committee also takes this opportunity to urge all members for whom payments are not current, to come in and sit with one of our helpful officers to see what arrangement(s) can be made for payment towards outstanding loans. We cannot emphasize enough the importance of reducing our delinquency ratio so that the Credit Union can remain competitive with dividends and other services offered.

The table on the following page provides a summary, by category and quantity, of the loans distributed between the two branches - Belize City and Belmopan. The figures in this summary are reflective of loans for the period April 1st 2011 to March 31st 2012.



LOANS ISSUED APRIL 1ST 2011 TO MARCH 31ST 2012						
	BZE	BZE	BMP	BMP	TOTAL ENTRIES	TOTAL LOANS
BUSINESS	88	\$320,212.00	39	\$86,350.00	127	\$406,562.00
EDUCATION	554	\$522,560.00	156	\$187,837.00	710	\$710,397.00
HOUSE REPAIRS/CONSTR.	283	\$1,628,310.00	63	\$789,349.00	346	\$2,417,659.00
LAND FILL/PURCHASE	26	\$101,872.00	25	\$73,905.00	51	\$175,777.00
VEHICLE PURCH./REPAIRS	137	\$388,826.00	52	\$198,128.00	189	\$586,954.00
PERSONAL	2726	\$2,333,819.00	1795	\$1,277,438.00	4521	\$3,611,257.00
GRAND TOTAL	3814	\$5,295,599.00	2130	\$2,613,007.00	5944	\$7,908,606.00
SUMMARY OF LOANS ISSUED APRIL 1ST 2011 TO MARCH 31ST 2012						
BELIZE CITY OFFICE	3814	\$5,295,599.00				
BELMOPAN BRANCH	2130	\$2,613,007.00				
TOTALS	5944	\$7,908,606.00				

In closing, the Credit Committee takes this opportunity to acknowledge all members in good standing and appeal to those who are not, to continue to build the strength of the Credit Union by meeting commitments made in a timely manner. The Credit Committee also takes this opportunity to thank management and staff for their continued support and look forward to continuing its responsibilities in the upcoming year.

Once again, thank you and have a good afternoon.

Barry Smith, Jr.
Chairman

John Swift
Secretary

Victor Guerrero
Member



MANAGER'S REPORT
ST. JOHN'S CREDIT UNION LTD.
1ST. APRIL 2011 TO MARCH 31ST. 2012

To our members and invited guests I extend a warm welcome to our 66th Annual General Meeting.

The Year 2011/2012 was indeed a challenging and difficult one for your Credit Union which was due to many factors. These factors include: (a) the global economic downturn continues to affect our members financially both at home and abroad because they have either lost their job or had a reduction in their income, (b) interest rates on Term Deposits at the bank have reduced substantially, (c) the Credit Union loss \$150,000 that was invested as shares in the Belize Unit Trust and (d) Delinquency is a major concern to us however we continue to work diligently and earnestly to bring it to the level as required by the PEARLS Standard. The close monitoring by our Regulator to ensure that the Credit Union is working towards achieving the standards as set in PEARLS, your loyalty and prudent practice with good stewardship can once again put us in a better financial position. The impact of these factors have greatly reduced dividend and rebate payments this year, however, we will not be daunted, your Credit Union will work even harder in 2012/2013 to ensure that your loyalty, dedication and commitment to St. John's Credit Union will not be in vain. To you our devoted members, we promise to work tirelessly this fiscal year to generate a better return on your investment!

Despite the various challenges the year was still a success. We must remain cognizant of the fact that challenges will arise, however; we must be able to turn these into opportunities, gaining experience from them, and continuing to move forward. I must echo the famous line, **'SAVE REGULARLY, BORROW WISELY & REPAY PROMPTLY' only in doing so we can withstand all adversities and achieve our goals.** It is in this spirit that I must reiterate that Delinquency continues to be a heavy cloud that sits over the Credit Union. We therefore urge you the membership to help us in recovering the monies from our members with delinquent loans. Help us in identifying these members; they may be a family member or a friend. Active participation from the membership, staff and officers is vital in making the Credit Union continue to succeed and to grow at a faster pace. Finally we urge you, if you are having difficulty in making payments; your Credit Union is always here with an open ear to listen to you and assist in making good on your loan payment.

At the close of the fiscal year March 31st, 2012 our Assets were \$38,800,924 representing an increase just over 7%. Shares stood at \$25,818,590 signalling an increase of about 13% while Net Profit was \$1,083,506 before the Loss on Investment in the Belize Unit Trust Shares. The Loan Portfolio was at \$22,212,596 which indicated a growth of about 3%. To improve on this the Credit Union needs to be more creative employing new strategies and providing innovative services.

As part of the many value added services offered by the Credit Union, we are happy to disclose the continued success of the St. John's Credit Union's Burial Scheme Plan. For the year under review, kindly note that sadly we had sixty-three of our members parting this life whereby only forty-two of them qualified for the Funeral Benefit under the Plan. As such, \$210,000 was disbursed to the respective beneficiaries to assist them through their time of bereavement.

In closing, I extend a heartfelt thank you to the officers and staff for their dedication and commitment and a very special thanks to you our members who continue to weather the various adversities with us remaining ever loyal and committed to your "CREDIT UNION"!

"Success is Sweet.....Sweeter if long delayed and attained through manifold struggles and defeats"

RESPECTFULLY SUBMITTED,

Mrs. Daisy Dawson
Manager



St. John's

CREDIT UNION LTD

Board of Directors



President - Ms. Valerie Jenkins
Vice-President - Mr. Eric Eusey
Secretary - Mr. Reuben Gordon
Directors - Mr. Kenneth Garbutt
Mrs. Elsie Sylvestre
Mr. William Tillet

Credit Committee



Chair Person - Mr. Barrymore Smith
Secretary - Mr. John Swift
Member - Mr. Victor Guerrero

Supervisory Committee



Chair Person - Mr. Aloan Haynes
Secretary - Ms. Brenda J. Armstrong
Member - Mr. Dale Cayetano



Life is a song - sing it. Life is a challenge - meet it. Life is a sacrifice - offer it.
~Sai B





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John's CREDIT UNION LTD

Life is a game - play it.
Life is a dream - realize it.
Life is love - enjoy it.
Mama

Turning
Energy
into
Success



BELIZE NATURAL ENERGY TRUST

Student Loan Program

"Inquire at your local Credit Union"





St. John's

CREDIT UNION LTD.

INTRODUCES ITS NEW DEBIT CARD



HAVE ACCESS

to YOUR money 24/7 at our ATM, La Inmaculada Credit Union, Holy Redeemer Credit Union, St. Martin's Credit Union, Toledo Teacher's Credit Union ATMs and Heritage ATMs NATION WIDE!

MAKE PURCHASES

at any merchant that accepts
Heritage Bank / Credit Union DebitCards

NO MONTHLY PAYMENTS

or Monthly Bills

GET *Yours* TODAY!



ST. JOHN'S CREDIT UNION LIMITED

**FINANCIAL STATEMENTS
(Audited)**

MARCH 31, 2012 AND 2011

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ST. JOHN'S CREDIT UNION LIMITED

March 31, 2012 and 2011

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COYE & ASSOCIATES

CHARTERED ACCOUNTANTS

Auditors' Report

To the Members of St. John's Credit Union Limited:

Report on the Financial Statements

We have audited the accompanying financial statements of St. John's Credit Union Limited which comprise the balance sheets as at March 31, 2012 and 2011 and the related statements of income and expenditures, and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

The Credit Union's Loan Loss Provision is carried in the balance sheet as in Note 5 at \$524,275. Management has not stated the Loan Loss Provision in accordance with the agreed policy between management and the regulatory body, as a percentage of delinquent accounts by reason of the Statutory Instrument #34 of 2005 the Credit Union. As such the Loan Loss Provision would not be considered adequate for the measurement of Member's Loans, which constitutes a departure from International Financial Reporting Standards. The Union's records indicate that had management stated the Provision at the agreed policy, an amount of \$1,173,623 would have been required for the Loan Loss Provision to be adequate, and to write the Member's Loans down to their net realizable value. Accordingly, operational expenditures or allocation of reserves would have been increased materially by \$649,348, and net income or reserves would have been reduced, respectively.

(Continued)



Auditors' Report Continued

Opinion

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of St. John's Credit Union Limited as of March 31, 2012 and 2011 and of its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

Coye + Associates
Chartered Accountants

May 18th, 2012



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**ST. JOHN'S CREDIT UNION LIMITED
BALANCE SHEETS
AS AT MARCH 31, 2012 AND 2011**

	<u>Notes</u>	<u>2012</u>	<u>2011</u>
<u>ASSETS</u>			
CURRENT ASSETS			
CASH ON HAND AND AT BANK	3	\$ 488,604	\$ 919,307
FIXED DEPOSIT AND SAVINGS ACCOUNTS	4	6,783,847	4,825,411
LOAN RECEIVABLES (NET)	5	21,688,321	20,880,005
OTHER RECEIVABLES AND PREPAYMENTS	6	303,790	300,557
TOTAL CURRENT ASSETS		<u>29,264,562</u>	<u>26,925,280</u>
FIXED ASSETS	1.b,7	3,061,362	2,725,146
INVESTMENTS	8	6,475,000	6,539,072
TOTAL ASSETS		<u>\$ 38,800,924</u>	<u>\$ 36,189,498</u>
<u>LIABILITIES AND CAPITAL RESERVES</u>			
CURRENT LIABILITIES			
DEPOSITS - MEMBERS		\$ 10,035,764	\$ 8,925,257
MEMBERS SHARES	1.b	24,925,410	22,703,159
ACCOUNTS PAYABLE AND ACCRUALS	9	21,323	467,047
OTHER LIABILITIES		191,491	140,198
TOTAL CURRENT LIABILITIES		<u>35,173,988</u>	<u>32,235,661</u>
LONG-TERM LIABILITIES	11	200,000	200,000
CAPITAL AND RESERVES			
SHARES - Mandatory	13	\$ 174,890	\$ 227,920
SHARES - Voluntary	13	718,290	678,240
GUARANTY FUND	14	1,467,724	1,187,022
UNDIVIDED EARNINGS	15	601,985	1,182,862
REVALUATION RESERVE	18	354,953	354,953
OTHER RESERVES	16,19	109,094	122,840
TOTAL CAPITAL AND RESERVES		<u>3,426,936</u>	<u>3,753,837</u>
TOTAL LIABILITIES AND CAPITAL RESERVES		<u>\$ 38,800,924</u>	<u>\$ 36,189,498</u>



Director



Director

The accompanying notes form an integral part of these financial statements.



ST. JOHN'S CREDIT UNION LIMITED
STATEMENTS OF INCOME AND EXPENDITURES
FOR THE YEARS ENDED MARCH 31, 2012 AND 2011

	<u>Notes</u>	<u>2012</u>	<u>2011</u>
INCOME (SEE PAGE 12)		\$ 3,439,712	\$ 3,364,835
EXPENSES (SEE PAGE 13)		2,356,205	2,117,763
NET INCOME BEFORE LOSS ON INVESTMENT		\$ 1,083,507	\$ 1,247,072
LOSS ON INVESTMENT	21	150,000	-
NET INCOME		<u>\$ 933,507</u>	<u>\$ 1,247,072</u>
DISTRIBUTION OF NET INCOME:			
30% TO GUARANTY FUND	14	\$ 280,052	\$ 124,707
10% TO LOAN LOSS PROVISION	5	93,351	-
60% TO UNDIVIDED EARNINGS	15	560,104	1,122,365
		<u>\$ 933,507</u>	<u>\$ 1,247,072</u>

Be a Part of Us

The accompanying notes form an integral part of these financial statements.



**ST. JOHN'S CREDIT UNION LIMITED
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED MARCH 31, 2012 AND 2011**

	<u>2012</u>	<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
NET INCOME	\$ 933,507	\$ 1,247,072
Adjustments to Reconcile net income to net cash from operating activities:		
DEPRECIATION	110,843	98,414
LOAN LOSS PROVISION	351,534	404,253
LOSS ON INVESTMENTS	150,000	-
GAIN ON SALE OF PROPERTY	(25,124)	-
Changes in current assets and liabilities:		
DECREASE IN RECEIVABLES AND PREPAYMENTS	(1,256,435)	(1,124,486)
INCREASE (DECREASE) PAYABLES	1,075,452	4,013,902
NET CASH FLOW PROVIDED BY OPERATIONS	<u>\$ 1,339,777</u>	<u>\$ 4,639,155</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
PURCHASE OF FIXED ASSETS	\$ (461,935)	\$ (761,361)
PROCEEDS FORM SALE OF PROPERTY	40,000	-
REDEMPTION (ACQUISITION) OF LONGTERM INVESTMENTS	(85,928)	(1,000,505)
NET CASH FLOWS (USED) BY INVESTING ACTIVITIES	<u>\$ (507,863)</u>	<u>\$ (1,761,866)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
NET INCREASE IN SHARES	\$ 2,209,271	\$ 809,631
LONG-TERM DEBT PAID	(359,375)	(445,529)
DIVIDENDS PAID	(1,140,981)	(1,264,574)
INCREASE (DECREASE) IN GUARANTY FUND	650	224
(DECREASE) INCREASE IN OTHER RESERVES	(13,746)	117,840
NET CASH FLOWS (USED) BY FINANCING ACTIVITIES	<u>\$ 695,819</u>	<u>\$ (782,408)</u>
NET INCREASE (DECREASE) IN CASH	1,527,733	2,094,881
CASH AT BEGINNING OF YEAR	5,744,718	3,649,837
CASH AT END OF YEAR	<u>\$ 7,272,451</u>	<u>\$ 5,744,718</u>
CASH AT END OF YEAR:		
CASH ON HAND AND AT BANK	\$ 488,604	\$ 919,307
FIXED DEPOSIT AND SAVINGS ACCOUNTS	6,783,847	4,825,411
	<u>\$ 7,272,451</u>	<u>\$ 5,744,718</u>

The accompanying notes form an integral part of these financial statements.



ST. JOHN'S CREDIT UNION LIMITED
NOTES TO THE FINANCIAL STATEMENTS
AS AT MARCH 31, 2012 AND 2011

1a. STATUS AND PRINCIPAL ACTIVITY

St. John's Credit Union Limited was incorporated in 1949 under the Credit Union Laws of Belize. The main objectives of the Credit Union is to promote thrift among its members; to receive the savings of members for provident and productive purposes. Its' registered office is located at # 4 Basra Street, Belize City.

1.b. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Union's policy is to prepare its financial statements on a modified accrual basis, revenues are recognized when collected rather than when earned except for interest on Fixed Deposits. Expenditures are generally recognized when incurred.

These financial statements have been prepared under the historical cost convention and are presented in Belize Dollars.

Use of Estimates

The preparation of financial statements in conformity with International Reporting Standards requires management to make estimates and assumptions reported in the financial statements and accompanying notes. Actual results may materially differ from these estimates.

Inventories

Inventories are valued at the lower of cost or net realizable value, cost being determined on a First-In, First-Out (FIFO) basis. This also includes stock of office supplies. The Union has discontinued the use of a stock for office supplies as of March 31, 2010.

Investments

Investments are recorded at cost which approximate fair market value. Investments in equity securities where the Union demonstrates significant influence are valued utilizing the equity method.

Foreign Currency

Transactions in foreign currencies during the year have been translated in Belize Dollars at the rates ruling at the dates of the transactions. Foreign currency balances outstanding at Balance Sheet date are translated at the rates ruling at that date. Gains and losses both realized and unrealized are included in the Income Statement.

Cash and Short-Term Investments

Carrying value is considered to be a reasonable estimate of fair value. Short-term investments have maturities of three months or less and are considered cash equivalent for reporting cash flows.

Employee Pension Plan Expense

Contribution made by the Credit Union to the Pension Fund are charged to expense in the year when employees render the service in accordance with International Accounting Standards. Management of the Credit Union is presently responsible for the management of the fund on behalf of the Employees of the Credit Union.

Guaranty (Reserve) Fund

Each year, in accordance with the Credit Unions Act, the Union transfers at least 10% of its net income, before declaration of dividends, to a reserve fund called the Guaranty Fund. In addition, all entrance fees and fines collected from members each year are transferred to this fund. The fund will be increased each fiscal year until it reaches ten percent of the total asset of the Union and by virtue of amendment by Statutory Instrument #34 of 2005, the reserve fund shall not be used for any purpose other than upon liquidation of the Credit Union or where there is a loss of confidence in which case it will be used under strict supervision of the Registrar of Credit Unions.



ST. JOHN'S CREDIT UNION LIMITED
NOTES TO THE FINANCIAL STATEMENTS
AS AT MARCH 31, 2012 AND 2011

1b. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Loan Loss Reserve

By reason of the Statutory Instrument #34 of 2005 the Credit Union is now required to establish a loan loss reserve for all loans it extends to its members. As at March 31, 2009 management and the regulatory body have decided to establish the policy as a percentage of delinquent accounts. As at March 31, 2012 and 2011, the Loan Loss Reserve is being treated as a contra-account to Members Loans as loan loss provision.

Members Shares

For the year ended March 31, 2012 and 2011 the Members Shares represents the non-mandatory shares of the credit union and is treated as a current liability. The mandatory shares remains as a part of equity as Shares.

2. Taxation

As a registered Credit Union in Belize, the Union is exempted from taxes on income and receipts assessed under the Business and Income Tax Act of the Laws of Belize.

3. Cash on Hand and at Bank

	<u>2012</u>	<u>2011</u>
Cash On Hand	\$ 160,478	\$ 132,784
Current Accounts	328,126	786,523
	<u>\$ 488,604</u>	<u>\$ 919,307</u>

4. Fixed Deposits and Savings Account

	<u>2012</u>	<u>2011</u>
Atlantic Bank Fixed Deposits	\$ 2,750,000	\$ 2,750,000
Heritage Bank Fixed Deposit	1,935,000	1,800,000
Atlantic Bank Savings Account	2,095,599	272,163
G.O.B. Savings Account	3,248	3,248
	<u>\$ 6,783,847</u>	<u>\$ 4,825,411</u>

5. Loan Receivables

	<u>2012</u>	<u>2011</u>
Personal Loans	\$ 8,077,984	\$ 8,736,840
Home Construction Loans	10,454,057	9,326,458
Business Loans	1,601,288	1,594,898
Education Loans	1,247,218	988,177
Vehicle Loans	832,049	936,701
	<u>22,212,596</u>	<u>21,583,074</u>
Less: Loan Loss Provision	524,275	703,069
Net Loan Receivables	<u>\$ 21,688,321</u>	<u>\$ 20,880,005</u>

Loan Loss Provision is comprised of:

Balance at beginning of year	\$ 703,069	338,843
Provision for the year - operations	351,534	404,253
Additional allocation - current year earnings (10%)	93,351	-
Less: Write Offs	(623,679)	(40,027)
Balance at end of year	<u>\$ 524,275</u>	<u>\$ 703,069</u>



ST. JOHN'S CREDIT UNION LIMITED
NOTES TO THE FINANCIAL STATEMENTS
AS AT MARCH 31, 2012 AND 2011

6. Other Receivables and Prepayments

	<u>2012</u>	<u>2011</u>
Other Receivables:		
Other Receivables	\$ 281,186	\$ 254,306
Prepayments	22,604	46,251
	<u>\$ 303,790</u>	<u>\$ 300,557</u>

7. Fixed Assets

	<u>Cost</u>	<u>Accum. Deprec.</u>	<u>W.D.V 2012</u>	<u>W.D.V 2011</u>
Land	\$ 617,683	-	\$ 617,683	\$ 617,683
Driveway	33,936	\$ 10,860	23,076	24,434
Buildings	1,973,933	191,832	1,782,101	1,772,953
Equipment	228,721	139,555	89,166	72,110
Computer and Accessories	492,690	346,483	146,207	168,553
Furniture and Fixtures	239,444	173,902	65,542	45,485
Construction in Progress	337,587	-	337,587	23,928
	<u>\$ 3,923,994</u>	<u>\$ 862,632</u>	<u>\$ 3,061,362</u>	<u>\$ 2,725,146</u>

8. Investments

	<u>2012</u>	<u>2011</u>
Belize Electricity Limited Debentures at 9.5% per annum	\$ 150,000	\$ 150,000
Belize Electricity Limited Debentures at 10% per annum	4,725,000	4,725,000
Belize Unit Trust 150,000 ordinary shares par value \$1.00 each.	-	150,000
Belize Unit Trust 13,567 mutual funds units at 7% per annum	-	14,072
Government Treasury notes	500,000	500,000
Belize Telemedia Limited Ordinary Shares	1,000,000	1,000,000
Heritage/Credit Unions ATM/POS - joint investment	50,000	-
Belize Credit Union League (Office) investment	50,000	-
	<u>\$ 6,475,000</u>	<u>\$ 6,539,072</u>

9. Accounts Payable and Accruals

	<u>2012</u>	<u>2011</u>
Interest Payable	\$ -	\$ 4,089
Current Portion of Long Term Loan	-	359,375
Accruals	21,323	103,583
	<u>\$ 21,323</u>	<u>\$ 467,047</u>

10. Interest Income from Investments

	<u>2012</u>	<u>2011</u>
Interest on BEL Debentures	\$ 486,963	\$ 486,750
Interest on Fixed Deposits and Savings	404,738	354,574
Interest on Government of Belize Treasury Notes	35,000	35,000
Interest on BTL Shares	21,333	-
Interest on Unit Trust Investments	-	505
	<u>\$ 948,034</u>	<u>\$ 876,829</u>



ST. JOHN'S CREDIT UNION LIMITED
NOTES TO THE FINANCIAL STATEMENTS
AS AT MARCH 31, 2012 AND 2011

11. Long-Term Liabilities

	<u>2012</u>	<u>2011</u>
(a) DFC loan, rate of 4.5% per annum and quarterly payments of \$3,125 starting June 2002.	\$ -	\$ 90,625
(b) DFC loan, rate of 4.5% per annum and quarterly payments of \$6,250 starting December 2001; unsecured.	-	268,750
(c) Social Investment Fund, interest free loan for a period of twenty five years commencing September 2005. The loan is Secured by all receipts from loans or arising from loan proceeds.	<u>200,000</u>	<u>200,000</u>
	200,000	559,375
Less: Current Portion of long term liabilities	-	(359,375)
Total Long-Term Liabilities	<u>\$ 200,000</u>	<u>\$ 200,000</u>

A Schedule of maturities is as follows for the year ended March 31:

Thereafter	<u>\$ 200,000</u>
	<u>\$ 200,000</u>

12. Interest Expense

	<u>2012</u>	<u>2011</u>
Bank Overdraft	\$ 9,442	\$ 4,342
Development Finance Corporation	4,838	22,330
Member Deposit	311,884	237,624
Social Security Board Loan	309	7,056
	<u>\$ 326,473</u>	<u>\$ 271,352</u>

13. Shares

	<u>2012</u>	<u>2011</u>
a. Mandatory Shares at the Beginning of the year	\$ 227,920	\$ 221,390
Net Shares Issued (Withdrawn) - Mandatory	<u>(53,030)</u>	<u>6,530</u>
Total Mandatory Shares at the end of year	<u>\$ 174,890</u>	<u>\$ 227,920</u>
b. Voluntary Shares at the Beginning of the year	\$ 678,240	\$ -
Net Shares Issued (Withdrawn) - Voluntary	<u>40,050</u>	<u>678,240</u>
Total Voluntary Shares at the end of the year	<u>\$ 718,290</u>	<u>\$ 678,240</u>
Total Mandatory and Voluntary Shares at end of year	<u>\$ 893,180</u>	<u>\$ 906,160</u>



ST. JOHN'S CREDIT UNION LIMITED
NOTES TO THE FINANCIAL STATEMENTS
AS AT MARCH 31, 2012 AND 2011

14. Analysis of Guaranty Fund

	<u>2012</u>	<u>2011</u>
Balance at the Beginning of the year	\$ 1,187,022	\$ 1,062,091
Add: Entrance Fees	650	224
Add: 30% of Earnings	280,052	124,707
Balance at the end of the year	<u>\$ 1,467,724</u>	<u>\$ 1,187,022</u>

15. Undivided Earnings

	<u>2012</u>	<u>2011</u>
Balance at the Beginning of the year	\$ 1,182,862	\$ 1,325,074
Add: 60% of Earnings	560,104	1,122,365
	1,742,966	2,447,439
Less: Dividends Paid	(1,140,981)	(1,264,577)
Balance at the end of the year	<u>\$ 601,985</u>	<u>\$ 1,182,862</u>

16. Other Reserves

	<u>2012</u>	<u>2011</u>
Staff Fund	\$ 5,000	\$ 5,000
S.J.C.U. Burial Scheme	104,094	117,840
	<u>\$ 109,094</u>	<u>\$ 122,840</u>

17. Employee Pension Plan Analysis

Saint John's Credit Union has a defined contribution plan covering substantially all of its full-time employees. The benefits are based on years of participation and the employees' compensation during their term of employment. The Union's annual contributions, as stipulated in the pension agreement effective 1 April 1994, is between 3% to 5% of eligible compensation paid to participating employees during the year. The Union's responsibilities includes the management of the fund on behalf of the employees and therefore the Employee Pension Plan is presented for information purposes only.

	<u>2012</u>	<u>2011</u>
Opening Balance of Plan Assets	\$ 153,967	\$ 127,206
Employer Contribution	10,329	12,308
Employee Contribution	17,067	9,693
Year-to-date interest earned on employer contribution	8,980	3,495
Year-to-date interest earned on employee contribution	14,840	2,330
Withdrawals/Loan Receivable	(5,924)	(1,065)
Ending Balance	<u>\$ 199,259</u>	<u>\$ 153,967</u>

Employee Pension Plan assets represented by:

Atlantic Pension Savings	\$ 62,775	\$ 22,683
Fixed Deposits	125,200	120,000
Loan Receivable	11,284	11,284
	<u>\$ 199,259</u>	<u>\$ 153,967</u>



**ST. JOHN'S CREDIT UNION LIMITED
NOTES TO THE FINANCIAL STATEMENTS
AS AT MARCH 31, 2012 AND 2011**

18. Revaluation Reserve

During the financial year ended March 31, 2004 the Union contracted the services of an independent appraiser to value the Union's existing land properties. In accordance with International Accounting Standards the accumulated depreciation on these asset were adjusted against the asset historical cost and the asset value was then adjusted to reflect the appraised value. The resulting increase in asset value was then treated as an increase to the Revaluation Reserve Account.

19. SJCU Burial Scheme

During the financial year ended March 31, 2011 the membership of the St John's Credit Union Ltd unanimously agreed to take part in a Burial Scheme where a member pays \$30.00 per annum and the beneficiary will be entitled to \$5000.00 in funeral grant. During the period ended March 31, 2012 and 2011 the scheme collected \$196,254 and \$252,840 and paid out \$210,000 and \$135,000 to net \$104,094 and \$117,840 respectively.

20. Resolution to Create Special Staff Fund

At a Board of Directors meeting of St. John's Credit Union that was held on June 21st 2004, the following resolution was passed:

Be it resolved that a fund to be called "Special Staff Fund" shall be created for the purpose of funding staff activities to be determined by the Board of Directors. The fund will consist of \$5,000.00 to be obtained from surplus funds that are currently in the staff pension fund. The remaining surplus in the Staff Pension Fund shall be transferred to other income of the Credit Union.

21. Social Investment Fund

This is an agreement made between the Social Investment Fund, a Statutory Corporation, established under the Social Investment Fund Act No. 3 of 1996 and St. John's Credit Union Ltd. Whereas the fund has been established, inter alia, to provide assistance to alleviate social and economic problems and to finance the small scale projects in selected areas to improve living conditions. The fund presently consists of \$200,000 that should be distributed as follows: \$66,667 for Collet Area, \$66,666 for the Port Loyola Area, and \$66,666 for the Lake Independence area.

22. Loss on Investment

The Credit Union holds investment shares in Belize Unit Trust, 150,000 ordinary shares par value at \$1.00 each. The Union has received objective evidence that the financial asset is fully impaired due to liquidation of the Belize Unit Trust. The Union has elected to present in net income the change in the fair value of the investment in the equity instrument, that has resulted in the recognition of loss of total investment of \$150,000.



**ST. JOHN'S CREDIT UNION LIMITED
OPERATING INCOME - SCHEDULE 1
FOR THE YEARS ENDED MARCH 31, 2012 AND 2011**

	<u>2012</u>	<u>2011</u>
<u>INCOME</u>		
INTEREST ON LOANS:		
Personal Loans	\$ 831,010	\$ 1,384,042
Home Construction Loans	1,112,803	777,285
Business Loans	140,696	72,951
Education Loans	140,776	67,586
Vehicle Loans	107,603	50,804
INVESTMENT INCOME (NOTE 10)	948,034	876,829
SERVICE INCOME	84,607	29,555
RENT INCOME	3,950	8,920
OTHER AND AMORTIZED INCOME	70,233	96,863
TOTAL INCOME	<u>\$ 3,439,712</u>	<u>\$ 3,364,835</u>

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ST. JOHN'S CREDIT UNION LIMITED
OPERATING EXPENSE - SCHEDULE 2
FOR THE YEARS ENDED MARCH 31, 2012 AND 2011

<u>OPERATING EXPENSES</u>	<u>2012</u>	<u>2011</u>
Operating Expenses consist of:		
Advertisement\Shares Drive	\$ 11,667	\$ 21,320
Air Condition Maintenance	9,346	7,116
Annual General Meeting	38,360	37,094
Bank Charges	15,174	3,426
C.C.C.U. Expenses	16,980	18,394
Christmas Function	10,354	17,543
Committee Meeting	4,604	7,300
Credit Union Week Expense	7,680	14,525
BCUAS Insurance	207,926	222,868
Delinquency Expense	53,686	59,275
Depreciation Expense	110,843	98,414
Donation	8,579	12,999
Education Expense	30,854	39,878
Furniture and Fixture-Maintenance	6,139	5,135
Insurance Expense	42,830	38,515
Interest Expense (Note 12)	326,473	271,352
Legal and Professional Fees	9,500	13,894
Loan Loss Provision Expense	351,534	404,253
Office Stationery and Expenses	84,740	55,158
Other Expenses	42,656	30,774
Pension Expenses	18,147	10,091
Property Tax	8,684	961
Rental Expense	4,780	-
Repairs and Maintenance	45,461	31,284
Salaries	551,023	464,381
Security Services	105,763	75,172
Social Security Expense	19,876	14,629
Software System-Maintenance	48,241	24,064
Supervision Fees	14,912	6,600
Travel and Subsistence	26,844	17,896
Uniform Expense	13,630	3,300
Utilities	108,919	90,152
Total Operating Expense	\$ 2,356,205	\$ 2,117,763

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NOTES



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VISION:

St. John's Credit Union Ltd.:
The premiere membership driven,
socially conscious financial institution
delivering quality services.



MISSION

**To be the most effective and efficient credit union,
utilizing our human resources, assets,
and technology to provide the best services and
optimum returns to members while improving the
socio-economic conditions in our community.**



CENTRAL BANK OF BELIZE

NOTICE

The Central Bank of Belize, in accordance with Section 81 of the Banks and Financial Institutions Act, in an effort to ensure proper customer due diligence, requires that customers conducting certain transactions at a bank or financial institution be identified by name, address, government-issued identification (passport, ID card) and other relevant information.

Customers may also be required to verify the source of all their funds.

All customers are subject to these requirements.

By Order of the
Governor
Central Bank of Belize



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with

St. John's CREDIT UNION LTD.



AT A LOW 12% PER ANNUM

CALCULATED @ 1% MONTHLY ON THE REDUCING BALANCE SIMPLE INTEREST.

HIGH SCHOOL

BORROW UP TO \$5,000 AND PAY A LOW \$25.38 WEEKLY

ASSOCIATE'S DEGREE

BORROW UP TO \$6,000 AND PAY A LOW \$30.00 WEEKLY

BACHELOR'S DEGREE

BORROW UP TO \$10,000 AND PAY A LOW \$48.46 WEEKLY

TAKE ADVANTAGE OF THESE PROGRAMS TODAY!



BELIZE CREDIT UNION LEAGUE LTD.



CREDIT UNION MEMBERS RECEIVE 15% DISCOUNT

WHEN PURCHASING INSURANCE THROUGH THE BELIZE CREDIT UNION LEAGUE LTD. AGENT FOR RF&G INSURANCE COMPANY LTD.

HOME &/or CONTENTS



PRIVATE MOTOR



PRIVATE BOATS



MOTORCYCLES



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"Your financial means to a better Belize"

BE A PART OF US! AND EXPERIENCE THE CREDIT UNION DIFFERENCE